

News Column
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LAND LEASING STRATEGIES

Just be sure you give it a catchy title!

I had one last request at the end of our committee meeting. I told them we needed a catchy title, something that would get your attention, and something short and easy to remember so you could recommend the class to others.

So,...here's what we got — “The Power of Negotiation and Communication: Land Leasing Strategies for Midwestern Ag Women.”

Yes! Victory! That's short and easy to remember, isn't it?

No. I guess it isn't, because I have to look it up on the AgManager website every time I want to tell someone about it. So,... if you're having trouble remember the title too, try remembering AgManager.info. Then scroll down through the events on the right hand side of AgManager.info home page until you get to events starting in January. You'll find it.

Whether you have been a regular at some of our Women in Ag events, or this is your first time, I'm confident you'll be glad you signed up. I really like the topics. They are especially appropriate for landowners who rent their land to others but will provide great information for those on the tenant side of the agreement too.

This winter's Women in Ag series will include four sessions – January 18 and 25, and February 1 and 8, 2023. The local host site will be at the Riley County Public Works Facility, 6215 Tuttle Creek Boulevard, Manhattan.

We start each evening at 5:30 p.m. with a meal and social time, then the educational part of the evening starts at 6:00 p.m. Adjournment is scheduled for 8:30 each evening.

There is a \$50 per person registration fee, covering the cost of meals and a few materials. Registration is online at the aforementioned AgManager.info website. Registration is required, but the fee will be collected the first evening at each host site

Workshop topics all apply to the business of being a landlord or a tenant. The first evening, January 18, will feature Courtney Cowley, with the Federal Reserve of Kansas City, discussing the Current Ag Economy, and Robin Reid and Lavell Winsor discussing Land Lease Basics.

The January 25 session will be highlighted by Roger McEowen, well-known agriculture law specialist, formerly with Kansas State University and now at the Washburn School of Law, discussing Components of a Good Written Lease. The local presentation that evening will be on Fence Law.

Mykel Taylor, another former K-Stater and now at Auburn University, will be the keynote on February 1, talking about Best Practices in Land Lease Negotiations. Many will recognize Mykel from her time as a K-State Extension Ag Economist and will know to expect an outstanding presentation.

The final evening of the series, on February 8, will feature a presentation on Incentivizing Conservation Practices in a Farm Lease. Ray Massey from the University of Missouri will lead this discussion.

The February 8 session will also include a short session on carbon credits, presented by K-Stater Micah Cameron-Harp. I have seen this presentation and he does a nice job explaining a complicated topic.

This a strong lineup of topics and I would think the presentations would be of interest to men and women alike. While I realize we are billing this as a Women in Ag event, please don't let that deter men from attending. I expect more women than men because of the title, but men are welcome and should want to attend.

I've said it twice already, but I'll put it here one more time. Register online at www.Agmanager.info.

If you have questions, you can reach me at the Riley County Extension Office at 785/537-6350. Or, you can send e-mail to gmclure@ksu.edu.

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