

PROGRAM SCHEDULE

- 8:30 AM Registration
- 9:00 AM Overview of the Current Farm Financial Situation
Kansas Land Values & Rental Rates –*Mykel Taylor*
- 10:00 AM Input Cost Outlook
–*Gregg Ibendahl*
- 10:30 AM Break
- 10:45 AM FSA Programs
–*Robert White*
- 11:15 AM Grain Market Outlook for 2018–*Dan O'Brien*
- 12:00 PM Lunch
- 12:45 PM Beef Cattle Market Outlook for 2018–*Glynn Tonsor*
- 1:30 PM Macroeconomic & Interest Rate Outlook
–*Brian Briggeman*
- 2:15 PM Break
- 2:30 PM Farm Financial Management During Challenging Times
–*KFMA, KSU Farm Analysts*
- 3:30 PM Wrap-up

Speakers



Dr. Glynn Tonsor joined the Dept. of Agricultural Economics at K-State in March 2010. Glynn's current efforts are primarily devoted to a range of integrated research and extension activities with particular focus on the cattle/beef and swine/pork industries. Through both applied research and first-hand knowledge with livestock production, Glynn has expertise in animal ID and traceability, animal welfare and handling, food safety, and price risk management and analysis.

Dr. Mykel Taylor is an Associate Professor in the Department of Agricultural Economics. Her research and extension programs are focused in the areas of crop marketing and farm management. Some of her current research areas include measuring basis risk for commodity grains, understanding the implications of food safety and country of origin labeling on meat demand, and estimating land values in Kansas.



Dr. Brian Briggeman joined the Dept. of Agricultural Economics at K-State in July 2011 as an Associate Professor and Director of the Arthur Capper Cooperative Center. His research interests include agricultural finance, agribusiness and cooperative management and macroeconomic implications for U.S. agriculture. Prior to joining Kansas State University, Brian was an economist with the Federal Reserve Bank of Kansas City.

Dr. Dan O'Brien is the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and price-income risk management strategies, b) grain industry market structure, conduct and performance, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.



Dr. Gregg Ibendahl joined the faculty in fall 2012 as an associate professor of agricultural economics with a major appointment in extension. His specialty areas are farm management and agricultural finance. Ibendahl earned his Ph.D. from the University of Illinois in agricultural economics. His undergraduate degree is from Southern Illinois University, where he majored in agricultural mechanization and earned a minor in computer science.

Other speakers will include:

Robert White, Farm Loan Chief, Farm Service Agency
Robin Reid, K-State Department of Agricultural Economics
Duane Hund & LaVell Winsor, K-State Farm Analyst Program
Kevin Herbel, Kansas Farm Management Association

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Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewellyn, (785) 532-1504.

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A program focusing on outlooks for the farm economy and farm financial planning in uncertain times

Dec. 14th - Pratt

Dec. 19th - Salina

Jan. 10th - Scott City

Jan. 11th– Emporia

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Program Description:

Farmers and ranchers are currently experiencing one of the biggest downturns in history with many parallels to the 1980's. Planning for the future is critical for the short-term viability of the farm business but also for the long-term growth and sustainability of the farming legacy.

This program will offer a host of outlook talks to assist in planning for the upcoming years. Having a grasp of input costs and projected prices can assist in making equipment purchasing decisions, land rental arrangements, cattle and grain marketing plans, and much more. Managing a farm's financials will also be discussed, as it pertains to the current economic times.

At the end of the program there will be sign-up opportunities to work one-on-one with a K-State Farm Analyst. These appointments will be locally offered approximately 3 weeks after the Farming for the Future program to assist producers in gathering their financial information and planning for the upcoming year and future direction of their business.

General Questions?

Robin Reid (robinreid@ksu.edu) or
785-532-0964

Rich Llewelyn (rvl@k-state.edu) or
785-532-1504



Locations and Registration Information:

Register for any location online at: <http://commerce.cashnet.com/KSUagecon>

Or contact the local office number listed below.

*Registration fee is \$20 per person in advance (5 days prior to meeting date)
or \$30 at the door*

December 14th – Pratt

Pratt Area 4-H Center
Pratt County Fairgrounds
81 Lake Road
Pratt, KS 67124

To register contact:
Pratt County Extension
620-672-6121

December 19th – Salina

Webster Conference Center
2601 N. Ohio Street
Salina, KS 67401

To register contact:
Central Kansas Extension District
785-392-2147

January 10th – Scott City

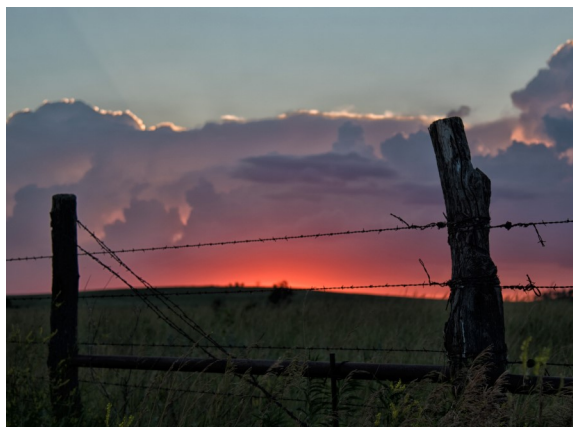
Wm. Carpenter 4-H Building
608 N. Fairgrounds Rd.
Scott City, KS 67871

To register contact:
Scott County Extension
620-872-2930

January 11th – Emporia

Anderson Building
2700 W US Highway 50
Emporia, KS 66801

To register contact:
Lyon County Extension
620-341-3220



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