

Farm Analyst Program Overview

The Farm Analyst Program is a service provided by K-State Research and Extension to assist producers confronting financial and business challenges.

Farm Analysts are fellow farmers and ranchers, extension agents and KFMA economists who have received extensive training through K-State Research and Extension.

Farm Analysts use a financial planning and analysis software program designed to help producers understand their financial situation and make informed decisions. FINPACK provides tools to effectively use farm records to make business analysis, long-range goals and cash-flow planning as complete, easy and meaningful as possible.

Since the start of the program in the 1980's, Farm Analysts have helped more than one thousand farmers and ranchers throughout Kansas.

Farm Analysts have access to a vast system of experts with answers to complex questions. Visit www.AgManager.info, contact your local county agent or ag lender, or call Kansas Agricultural Mediation Services (1-800-321-FARM) to find out more about the Farm Analyst program.

The "Managing Your Farm Future" program strives to provide Farm Analyst services at a lower cost to the farm family. Follow-up consultations are available if workshop time is insufficient for the family's needs.

All information provided is strictly confidential.



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With Farm Analysts Assisting From:

K-State Farm Analyst Program
Kansas Farm Management Association
Riley County Extension
Wabaunsee County Extension
Marshall County Extension
River Valley Extension District
Geary County Extension
Central Kansas Extension District
Post Rock Extension District
Phillips-Rooks Extension District
Midway Extension District
Harper County Extension
Dickinson County Extension
Meadowlark Extension District
Coffey County Extension
Butler County Extension
Graham County Extension
Walnut Creek Extension District
Pratt County Extension
Lyon County Extension
Twin Creeks District
Marion County Extension
Hamilton County Extension
Kiowa County Extension
Meade County Extension
Marais des Cygnes Extension District
Douglas County Extension
Brown County Extension

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewelyn, (785) 532-1504.

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K-State Research and Extension & the
K-State Agricultural Economics Department
present...

Managing Your Farm Future

**A workshop for intensive farm financial
planning & increased farm sustainability
in uncertain times**



Kick-off Meeting Dec. 13th, 2016

6:00 pm—8:30 pm

Pottorf Hall

Manhattan, KS

Workshops to follow Jan. 10th or 11th, 2017

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Department of Agricultural Economics

Program Description:

The K-State Agricultural Economics Department, along with K-State Research and Extension, recognizes the financial stress that farmers and ranchers are experiencing due to low commodity prices and high input costs. We are currently seeing one of the lowest levels of farm profitability in history, with many parallels to the 1980's.

To be proactive in assisting farmers and ranchers through these difficult times, the "Managing Your Farm Future" program is being offered in Manhattan, KS. The goal of this program is to pair a farm family with a Farm Analyst, turning their farm records into financial statements to assess their current financial position. From there, strengths and weaknesses can be identified and alternative scenarios will be built to increase financial security and profitability.

Workshops will expose producers to the Farm Analyst program and provide services at a reduced cost. Participation is encouraged for those farmers and ranchers who are experiencing financial stress, or simply recognize the value of a farm financial consultation.

For more information, contact Robin Reid, K-State Agricultural Economics at 785-532-0964 or Greg McClure, Riley County Extension Agent at 785-537-6350.

Program Information:

Managing Your Farm Future Kick-off Meeting

Tuesday Dec. 13th, 2016

Pottorf Hall
Riley County Fairgrounds
Manhattan, KS 66503

Schedule:

6-6:30 pm – Registration & Dinner

6:45 pm - "The Farm Financial Situation" by Dr. Mykel Taylor, Assistant Professor, K-State Agricultural Economics

7:30 pm - "Overview of Financial Planning Workshops and FINPACK demonstration" by Duane Hund, Director of K-State Farm Analyst Program

8:30 pm - Wrap-up and Registration for Farm Financial Workshops available

*No cost to attend but **RSVP is required by Wednesday, Dec. 7th.** Register online at www.riley.ksu.edu or call the Riley County Extension Office at 785-537-6350.*



One-on-One Farm Financial Consultation Workshops with a Farm Analyst

Offered Jan. 10th or 11th, 2017

**Appointments 8:00 am—Noon
or 1:00-5:00 pm**

Pottorf Hall
Riley County Fairgrounds
Manhattan, KS 66503

A Farm Analyst will work directly with your family using FINPACK software to assess your current financial position and possible changes your farm could make to increase farm profitability and cash flow. Your family will come away with a balance sheet, enterprise budgets, base business plan, and alternative business plan scenarios.

- Sign-up for appointment time at registration (at Kick-off meeting or call 785-537-6350)
- deadline to register is Dec. 19th, do not need to attend Kick-off meeting to participate
- Participation by all family members involved in the farm is encouraged
- \$150 fee due at registration
- Input forms to collect farm financial information must be submitted to the Riley County Extension Office by Jan. 3rd, 2017

All information provided by participants is strictly confidential. An envelope will be provided for sealed records to be turned in that will only be viewed by the Farm Analyst assigned to your family.